2/20/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1286
February 10, 1987

DECEMBER

	CANADIAN PRODUCERS 1986	1985	Change %	UNITED STATES PRODUCERS 1986	1985	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986	1985	Change %
Beginning Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(+) Production	592,374	560,234	5.7%	81,184	61,685	31.6%	673,558	621,919	8.3%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	838,165	682,041	22.9%	99,716	88,591	12.6%	937,881	770,632	21.7%
(-) Exports	326,016	154,977	110.4%	56,537	21,754	159.9%	382,553	176,731	116.5%
(=) Disappearance-Canada & United States	512,149	527,064	-2.8%	43,179	66,837	-35.4%	555,328	593,901	-6.5%

SIX MONTHS (JULY-DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	3,464,878	3,268,900	6.0%	706,525	627,745	12.5%	4,171,403	3,896,645	7.1%
(-) Ending Inventory	1,693,794	1,946,547	-13.0%	406,745	357,080	13.9%	2,100,539	2,303,627	-8.8%
(=) Total Disappearance	3,461,318	3,372,207	2.6%	594,002	571,465	3.9%	4,055,320	3,943,672	2.8%
(-) Exports	1,454,190	955,520	52.2%	324,227	226,446	43.2%	1,778,417	1,181,966	50.5%
(=) Disappearance-Canada & United States	2,007,128	2,416,687	-16.9%	269,775	345,019	-21.8%	2,276,903	2,761,706	-17.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101						
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986 DEC	1985	MINE SITE	OFFSITE	1986	1985	1986 DEC	1985
MURIATE								
Special Std.	29,024	10,919	13,668	17,123	30,791	43,035	57,800	6,597
Standard	189,603	156,686	429,606	137,536	567,142	723,539	288,242	27,297
Chemical	4,864	3,418	7,622	1,233	8,855	13,442	5,850	3,740
Coarse	162,811	149,845	149,738	374,911	524,649	590,273	224,167	363,695
Granular	210,690	223,269	268,593	386,423	655,016	682,791	299,852	264,142
Soluble	62,934	61,023	130,428	106,200	236,628	156,467	41,418	75,943
SULPHATES	13,632	16,759	60,474	16,984	77,458	94,080	20,552	29,218
TOTAL	673,558	621,919	1,060,129	1,040,410	2,100,539	2,303,627	937,881	770,632

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986	1985
MURIATE										
Special Std	-	2,581	44,871	176	-	-	-	-	44,871	2,757
Standard	27,438	27,944	254,027	97,871	13,069	15,975	327	432	294,861	142,222
Chemical	-	-	-	-	6,873	3,638	151	101	7,024	3,739
Coarse	235,782	345,480	9,030	11,417	245	-	-	-	245,057	356,897
Granular	211,980	198,115	52,267	44,644	9,910	-	-	-	274,157	242,759
Soluble	28,650	27,802	5,464	8,305	12,744	14,552	3,270	3,994	50,128	54,653
SULPHATES	15,398	18,600	13,146	9,791	123	156	-	-	28,667	28,547
TOTAL	519,248	620,522	378,805	172,204	42,964	34,321	3,748	4,527	944,765	831,574

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION		ENDING INVENTORY, DECEMBER 31				DISAPPEARANCE	
	1986	DEC 1985	MINE SITE	OFFSITE	1986	1985	1986	DEC 1985
MURIATE								
Special Standard	29,024	10,919	13,668	17,123	30,791	43,035	57,800	6,597
Standard	160,465	126,455	268,521	136,963	405,484	565,133	243,745	4,557
Chemical	4,864	3,418	2,797	1,233	4,030	10,188	7,027	2,038
Coarse	155,697	147,109	131,131	374,911	506,042	556,379	219,395	351,685
Granular	179,390	211,310	127,812	384,139	511,951	625,440	268,390	242,667
Soluble	62,934	61,023	129,296	106,200	235,496	146,372	41,808	74,497
TOTAL	592,374	560,234	673,225	1,020,569	1,693,794	1,946,547	838,165	682,041

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	DEC 1985	1986	1985
MURIATE										
Special Std	-	2,581	44,871	176	-	-	-	-	44,871	2,757
Standard	21,374	21,861	236,805	93,063	3,236	3,354	-	-	261,415	118,278
Chemical	-	-	-	-	6,873	1,936	151	101	7,024	2,037
Coarse	228,351	338,936	9,030	9,069	230	-	-	-	237,611	348,005
Granular	198,245	185,445	26,425	40,269	9,910	-	-	-	234,580	225,714
Soluble	27,945	27,362	5,464	8,305	11,778	13,547	3,270	3,994	48,457	53,208
TOTAL	475,915	576,185	322,595	150,882	32,027	18,837	3,421	4,095	833,958	749,999

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER, 1986

	PRODUCTION			ENDING INVENTORY, DECEMBER 31			DISAPPEARANCE	
	1986 DEC		1985	MINE SITE	OFFSITE	1986	1986 DEC	1985
MURIATE								
Standard	29,138		30,231	161,085	573	161,658	44,497	22,740
Chemical	-		-	4,825	-	4,825	-1,177	1,702
Coarse	7,114		2,736	18,607	-	18,607	4,772	12,010
Granular	31,300		11,959	140,781	2,284	143,065	31,462	21,475
Soluble	-		-	1,132	-	1,132	-390	1,446
SULPHATES	13,632		16,759	60,474	16,984	77,458	20,552	29,218
TOTAL	81,184		61,685	386,904	19,841	406,745	99,716	88,591

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		DECEMBER	
	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986 DEC	1985	1986	1985
MURIATE										
Standard	6,064	6,083	17,222	4,808	9,833	12,621	327	432	33,446	23,944
Chemical	-	-	-	-	-	1,702	-	-	-	1,702
Coarse	7,431	6,544	-	2,348	15	-	-	-	7,446	8,892
Granular	13,735	12,670	25,842	4,375	-	-	-	-	39,577	17,045
Soluble	705	440	-	-	966	1,005	-	-	1,671	1,445
SULPHATES	15,398	18,600	13,146	9,791	123	156	-	-	28,667	28,547
TOTAL	43,333	44,337	56,210	21,322	10,937	15,484	327	432	110,807	81,575